

RDA Wheatbelt Inc
3 Constable Street,
Gingin, WA, 6503

Tel: 08 9575 1888

Fax: 08 9575 1999

Email: admin@rdawheatbelt.com.au

Web: www.rdawheatbelt.com.au

ABN: 30 580 026 380

Road to Riches Business Support Directory Supplement -

CONNECTING FARM BUSINESSES WITH INTERNATIONAL MARKETS AND INVESTMENT NETWORKS

APRIL 2016



An Australian Government Initiative

Contents

Australia and International Business Councils Directory	2
Australia-Brazil Chamber of Commerce Inc 	3
Australian British Chamber of Commerce (ABCC) 	4
Australia-China Business Council (ACBC) 	5
Australia-India Business Council (AIBC) 	6
Australia-Indonesia Business Council Ltd (AIBC) 	6
Australia-Israel Chamber of Commerce (AICC) 	7
Australia-Latin America Business Council (ALABC) 	8
Australia-Malaysia Business Council (AMBC) 	9
Australian Small Business Coalition 	10
Australian Women Chamber of Commerce and Industry 	10
French-Australian Chamber of Commerce and Industry 	11
German Australian Chamber of Industry and Commerce 	12
Hungarian Australian Chamber of Commerce	13
Italian Chamber of Commerce and Industry in Australia (ICCI) 	14
Irish-Australian Chamber of Commerce (IACC) 	14

Australia and International Business Councils Directory

Establishing business networks and relationships with international businesses will add to Australian agribusinesses ability to source international investment and gain more extensive access to global markets. The following section contains details of Australian and various international nations Business Councils and Chambers of Commerce.

American Chamber of Commerce in Australia (AmCham)

<http://www.amcham.com.au/vpLink.aspx?ID=1>

AmCham's aim is to be a critical hub offering connections and access to opportunity. AmCham gives our members exclusive access to thought leadership, communities of interest, policy advice, business advocacy, information, and relationships with business and government. We are the hub providing members with a competitive advantage to grow their businesses efficiently and intelligently.

Our roots are in America, but today we serve the business community across Australia and the entire Asia-Pacific region. With offices in Sydney, Melbourne, Adelaide, Brisbane, and Perth, AmCham is Australia's largest and most prestigious international business organisation. We provide assistance to U.S. and Australian companies and we promote trade, commerce and investment to and from Australia.

Membership:

	<u>One year option</u>	<u>Three year option</u>
Corporate – 5: up to 2 employees	\$1,000	\$2,500
Corporate – 4: 3-20 employees	\$1,500	\$3,750
Corporate – 3: 21-50 employees	\$2,000	\$5,000
Corporate – 2: 51-100 employees	\$3,300	\$7,500
Corporate – 1: over 100 employees	\$5,000	\$12,500

Location: Level 6, 231 Adelaide Terrace, Perth, WA 6000

Phone: 08 9325 9540

Fax: 08 9221 3725

Email: wa@amcham.com.au

Penelope Williamson

General Manager WA & NT

Phone: (02) 9241 1907

Email: nswamcham@amcham.com.au

Australia-Brazil Chamber of Commerce Inc

<http://www.australiabrazilchamber.com/>

Brazil and Australia are the two powerhouses in the Southern Hemisphere and Brazil is the largest Australian trade partner in Latin America. This exciting business relationship is in expansion and the Australia Brazil Chamber of Commerce (ABCC) provides assistance to companies and individuals with the objective to promote trade and investment between the countries.

Established in 1978 in Sydney, the ABCC is a non-profit entity with representatives around Australia. Working in conjunction with our sister Chamber in Brazil with head office in Sao Paulo (Camara Official de Comercio Brasil - Australia (COCBA) and with the Brazilian Consulate and Embassy in Australia as well as the Australian Consulate and Embassy in Brazil. The ABCC provides a vast network in these two countries encompassing both private and government sectors. The ABCC is also supporting by COALAR (Council on Australia Latin America Relations), AUSTRADE (Australian Export Agency) and many Federation of Industries and Commerce in Brazil and Australia.

The ABCC seeks to:

- Promote bilateral trade between Australia and Brazil.
- Increase awareness of opportunities in the Australia-Brazil business relationship.
- Provide a network for existing players and newcomers to Australia-Brazil markets to share information and experience and develop business contacts.
- Generate awareness of the capabilities and experience of our members.
- Provide a forum for lobbying when necessary.

Membership - Membership level

1. Individual & Small Business membership \$240.00
2. Corporate membership (Companies with more than 50 employees) \$450

Mail: Level 2, Suite 15-16 22 Darley Road, Manly NSW 2095

Phone: 0409 458 220 (Public Officer)

Email: info@australiansmallbusinesscoalition.com.au

Australian British Chamber of Commerce (ABCC)

<http://www.britishchamber.com/>

The Australian British Chamber of Commerce is a leading organisation created to facilitate the development of business relationships among companies operating in Australia.

The Chamber was founded in 1910, the same year as Australia sent the first High Commissioner of the new nation to the United Kingdom. In over a century since then, the Chamber has established a strong reputation as a body that facilitates business development through a range of networking activities primarily the organisation of events such as corporate lunches, private boardroom functions, and more relaxed cultural and cocktail evenings.

The Chamber has developed to further support bilateral trade by providing opportunities for business people to be informed by and exposed to the ideas of successful leaders. Business relationships are developed at a personal level and the Chamber provides support for this process. These opportunities have complemented the growth and role of UK Trade and Investment, Austrade and various Australian State government agencies as well as groups including Scottish Development International.

Trade between Australia and the UK is highly significant to both countries. Two-way trade currently stands at more than \$13.418 billion, making this Australia's fifth largest trading relationship. Investments between the two countries is \$714 billion. The United Kingdom remains the largest single source of inward investment into Australia, at more than \$496 billion.*

More than 2000 companies from the United Kingdom and Australia conduct business together daily. A considerable number of these companies are associated with the Chamber and find its services significant in assisting the development of their business relations in this country. These companies and their executives are valued members and partners of the Chamber, actively involved within its network of influential individuals and organisations.

The Chamber is an independently constituted organisation operating in all states. It has a strong relationship with the United Kingdom through the British High Commissioner and the British Consul-Generals. This provides access to key officials both directly and through UK Trade & Investment.

Membership:

Individual/sole trader- \$350

SME with less than 20 employees- \$1,000

Business operating in only one state with less than 100 employees- \$2,000

Corporation or firm operating in more than one state- \$4,500

Location: *National Office;* Suite 2/15, 3 Spring St, Sydney, NSW 2000

Western Australia

State Chairperson Steve Scudamore

Enquiries Jennifer Cramond

Phone: (02) 9247 6271

Email: abcc@britishchamber.com

Australia-China Business Council (ACBC)

<http://www.acbc.com.au> 

Founded in 1973, ACBC actively promotes two-way trade and investment, and economic cooperation and understanding, between the business communities of Australia and China.

ACBC plays an influential role as an advisor to the Australian Government on commercial relations with China. The ACBC strongly advocated for the comprehensive China-Australia Free Trade Agreement which fosters more competitive business in both nations.

With a National Office plus offices in every State and Territory, the ACBC provides regular business-focused activities for our members. We also sponsor a series of national events each year which include a day of networking in Canberra to meet with Australian Government Ministers and senior officials, and the annual China Oration given by an outstanding Australian or international China expert.

The Australia China Business Council has close links with expatriate groups in China, as well as with Chinese groups and officials, and leads trade missions to China from time to time.

Membership:

Small Company (less than \$5 million) \$440

Medium Member Company (\$5-\$15 million) \$847

Large Member Company (\$15-\$50 million) \$1,513

Corporate (Greater than \$50 million) \$2,888

Location: 77 St George's Terrace Perth WA 6000

Phone: 8 6189 7844

Email: acbcwa@acbc.com.au

Australia-India Business Council (AIBC)

<https://www.aibc.org.au/new/>

Established in 1986, the Australia India Business Council (AIBC) was founded to foster bi-lateral relations between the two countries. We are the only premier non-profit organisation, with a mission to promote trade dialogue between India and Australia through nurturing and maintaining close relationships in both Australia and India, with Federal and State government agencies, the diplomatic corporations and industry bodies.

The AIBC is a national membership organisation with active chapters in Sydney, Melbourne, Brisbane, Adelaide, Perth and Canberra and maintains close relationships with federal and state government agencies, the diplomatic corps and industry bodies, and showcases opportunities to the Australian business community through an active program of events.

AIBC National CEO

Mr. James Keene

Telephone: 0412342356

Email: ceo@aibc.org.au

AIBC National Secretariat

Mail: PO Box 6410, Halifax Street, Adelaide, SA 5000

Telephone: 1300 176 684

Facsimile: 1300 178 892

Email: secretariat@aibc.org.au

Australia-Indonesia Business Council Ltd (AIBC)

<http://www.aibc.com.au/>

Australia-Indonesia Business Council Ltd develops and promotes trade, commerce and investment between Australia and Indonesia and represents the interests of its members. The WA Branch of the AIBC strives to deliver a range of high quality events for its Members throughout the year. The WA Branch is delighted also to be the originator of the exciting new Young Professionals initiative, which is planned to be rolled out through all AIBC Branches.

The WA Committee comprises a full complement of energetic and enthusiastic members, with a diversity of backgrounds and experience. Thanks to the profile and activity of the AIBC in WA, high ranking representatives of the WA Government, DFAT, Austrade and the Indonesian Consulate General all sit as ex-officio members of the WA Committee.

Membership:

Tertiary student; \$66

Young professionals; \$165

Individual, self-employed/sole trader; \$330

SME with less than 20 employees; \$330

Corporate operating in a single state with less than 150 employees; \$990

National corporate operating in multiple states with more than 150 employees; \$2,200

Chair: Mr. Greg Gaunt

Phone: 1300 902 878

Email: WAchair@aibc.com.au

Australia-Israel Chamber of Commerce (AICC)

<http://www.aicc.org.au/>

The Australia-Israel Chamber of Commerce (AICC) is Australia's pre-eminent international Chamber of Commerce and one of the country's most prestigious and active national business organisations. The AICC's national membership exceeds 1,000 leading Australian companies across a broad range of industry sectors.

The AICC has offices in Sydney, Melbourne, Adelaide, Brisbane and Perth, as well as in Auckland and Tel Aviv. Each of these offices manages an extensive and impressive member network and events program to enhance non-partisan business networking at senior levels and vigorously promotes bilateral trade through inbound and outbound trade missions.

The AICC enjoys a unique position in the Australian business community through its ability to attract the nation's most prominent business and political leaders as both speakers and event attendees, representing a diverse multicultural base. The AICC leverages this extraordinary business network to deliver its speakers, sponsors and members a strong commercial return - both in terms of targeted business promotion and personal access to relevant decision-makers. The longevity of the AICC's relationships with its major business partners is testament to the success of its approach - and an exceptional achievement in today's increasingly competitive market for speakership, sponsorship, membership and attendance at events.

Membership:

Individual; \$490

Small business (2-9 employees); \$690

Corporate (10+ employees); \$990

Western Australia

Mail: PO Box 44, Claremont, WA 6910

Mobile Phone: 0419 938 480

Phone/Fax: 8 9385 2042

Email: perth@aicc.org.au

Australia-Latin America Business Council (ALABC) 

<http://www.alabc.com.au/>

ALABC was established in 1989, and today our membership is comprised of leading companies and individuals who are at the forefront of forging business links between Australia and Latin America.

We attract both large and small companies to our membership base and from sectors such as resources, mining services and technology, education, agriculture, manufacturing, transport, and professional services firms. The diversity of our membership reflects the growing trade linkages between Australia and Latin America, and guarantees a strong network of experienced business people who are committed to developing business in the region.

Our Purpose

Our purpose is to help our members succeed in doing business in Latin America by providing:

- Important and relevant business information;
- Access to business and government contacts in Australia and Latin America;
- Opportunities to exchange information and ideas, and to learn from experts;
- Lobbying and representation to Government in Australia and Latin America.

We provide a unified voice in improving market access and reducing trade barriers, while ensuring our members have the right information and contacts to increase business opportunities.

Membership:

Individual; \$264

Small business (less than 20 employees); \$396

Corporate (more than 20 employees); \$792

Location: Level 3, 33-35 Atchison Street, St Leonards, NSW 2065, Australia

Mail: PO Box 576, Crows Nest, NSW 1585, Australia

Phone: (61 2) 9431 8651

Email: execdir@alabc.com.au

Email - Member Services: secretariat@alabc.com.au

Australia-Malaysia Business Council (AMBC)

<http://www.ambc.org.au/>

The AMBC was established in 1987 with the goal of fostering, supporting and promoting business, investment and cultural opportunities between Australia and Malaysia, reinforcing the 50+ year relationship between the two countries that has grown and matured dramatically from one of support in the early years of Malaysia's foundation to one of close collaboration and comprehensive partnership today.

With a diverse membership of over 1000 members, encompassing all Australian states and territories, the AMBC represents the interests of both large and small businesses and provides an effective platform for members to identify business opportunities in Malaysia, develop useful long-term contacts and interfaces with the Malaysian Government and its trade facilitation departments and organisations.

As well as supporting businesses to expand into Malaysia, the AMBC and its' State Chapters have an active program of events, trade delegations, seminars and conferences to connect like-minded individuals and businesses with appropriate government liaisons and departments and Malaysian Businesses as well as providing social and networking opportunities.

In addition, the AMBC with the support of DFAT and AUSTRADE, regularly commission research and analysis of business, trade and investment conditions and this research is made available to members through the AMBC website, events and publications.

The AMBC has a close relationship with the sister organisation the Malaysian Australia Business Council MABC.

Established in 2001, the Western Australian Chapter of THE AUSTRALIAN MALAYSIAN BUSINESS COUNCIL actively supports Australian and Malaysian business to explore opportunities in Western Australia and Malaysia. The coming into force of MALAYSIAN AUSTRALIAN FREE TRADE AGREEMENT (MAFTA) in January 2013 provides further fertile opportunities for business to expand their markets in the respective countries and throughout 2013/14, the Western Australian AMBC will be promoting the benefits of MAFTA to the WA business community and increasing the profile of the council with both the Western Australian and Malaysian governments. In addition, with the support of The Malaysian Consulate General's Office in Perth, the WA AMBC will increase its profile and support for Malaysian businesses looking to establish in Western Australia for the benefit of both WA and Malaysia.

Western Australia Chapter President: Robert Webster

Mail: P0 Box 2732, Clarkson, WA 6030

Phone Mobile: +61413 122 677

Email: robert.webster@ambc.org.au

Australian Small Business Coalition

www.business.gov.au/advice-and-support/directory/Pages/Australian-Small-Business-Coalition.aspx

The Australian Small Business Coalition informs and lobbies federal and state governments on matters of critical importance to small business. Its membership includes various small business and independent industry bodies.

Mail: PO Box 105, Kelvin Grove BC, Kelvin Grove, QLD 4059

Phone: 1300 238 082

Fax: 1300 554 552

Email: info@australiansmallbusinesscoalition.com.au

Australian Women Chamber of Commerce and Industry

<http://www.awcci.org.au/>

The Australian Women Chamber of Commerce is the national peak body for women business owners in Australia. Our role is to assist Australia's self-employed women to be as successful as possible in their business endeavours.

AWCCI provides self-employed women with the contacts and resources required to nurture your business. This includes providing access to potential investors, networking groups and critical information sources. We also deliver a range of workshops designed to assist you and your business to be more effective.

We also undertake research to understand the needs of Australia's self-employed women; armed with this data, we lobby on your behalf to change policies and programs that will help you. In this way we work to create a legislative environment that will assist your business to survive and thrive.

Email: contact@awcci.org.au

French-Australian Chamber of Commerce and Industry

<http://www.facci.com.au/>

The French-Australian Chamber of Commerce & Industry (FACCI) was founded in 1899. At the time, Australia's trade relations with France were almost solely dependent on the export of wool. More than a century later, this relationship now includes a host of many other industries.

The French-Australian Chamber is an independent not-for-profit organisation governed by 19 Board of Directors and comprising more than 600 members. Our head office is based in Sydney and we also have five other Chapters and offices in Melbourne, Brisbane, Perth, Canberra, and Adelaide.

The Chamber is affiliated to CCI France International, a worldwide network of 112 French Chambers operating in 82 countries. The Chamber's main mission is to promote our members and support French companies succeed in Australia through information, networking and business support services. These services include:

Business Matching

The French-Australian Chamber can help you evaluate your potential and find the best possible partners for your company.

Contact list

Identification of French and Australian business partners (agents, importers/distributors, manufacturers, etc.) suitable for your product/service, including their full name, contact details, and extensive information on their business.

Product/Market Validation

Identification of French and Australian business partners, presentation of your products/services by email and mail, and the drafting of a report containing prospect evaluation and feedback.

Prospective Mission

Organisation of an itinerary for on-site meetings in one or several cities (~5 days) with companies selected according to your specifications, who have confirmed their interest during the product/market validation phase.

Commercial Representation

A representative can be made available, under the supervision of the Head of Business Support at FACCI, who will prospect on the Australian market and will monitor your trading account according to your specifications.

This includes:

- research and identification of potential prospects
- organising meetings with potential prospects
- negotiating with and communication information to prospects
- reports on all actions carried out through regular written and oral presentations

Membership:

Young professional; \$150

Individual; \$250

Small business/start-up business; \$340

Corporate-medium and large companies; \$2,250

Location: Level 14, 197 St Georges Terrace, Perth WA 6000

Phone: (8) 61413384

Email: wa@facci.com.au

German Australian Chamber of Industry and Commerce

<http://www.germany.org.au> 

The German-Australian Chamber of Industry and Commerce provides a wide range of services for members and non-members alike, particularly for small and medium-sized companies.

Our Chamber maintains offices in Sydney and Melbourne with 10 full-time staff. The governing body is the Board of Directors, which together with the Association of German Chambers in Berlin, appoints the Chamber's executives.

Our membership has reached a total of some 400 companies, of which most are located in Australia. About half of these are Australian companies with business links to Germany and the remainders are largely German subsidiaries.

Australia is one of the largest suppliers of agricultural products to Asia. However, Australian companies in the food and agricultural industry face unique challenges because of the high Australian dollar, rising energy costs and lacking productivity. By offering new solutions to enhance efficiency and reduce operating costs, German machinery can assist Australian businesses to cope with these challenges.

Services example:

You are searching for sales partners, cooperation partners or end customers? We provide you with an individual business partner search in order to find the most suitable business partners based on your specific criteria in Australia.

Our service comprises four different modules building upon each other, but can be selected based on your needs.

Membership:

- For companies with one office that have their company listed in our membership directory and whose HQ is located in **Queensland, Western Australia, South Australia**, the **ACT** or **Tasmania**; \$495
- For companies with one office that wish to be part of the Chamber network and have their company listed in our membership directory \$895
- Executive and national corporate memberships are also available

Membership contact:

Tina Thoms

Director - Membership & Manager - Melbourne Branch

Phone: +61 (0)3 9027 5615

E-Mail: tina.thoms@germany.org.au

Location: German-Australian Chamber of Industry and Commerce

Level 6, 8 Spring Street, Sydney NSW 2000

Phone: (02) 8296 0400

Email: info@germany.org.au

Hungarian Australian Chamber of Commerce

<http://hunaucc.com/index.php/welcome>

The Hungarian Australian Chamber of Commerce is based in Perth, Western Australia and promotes business exchanges between Australia and Hungary. Both Australia and Hungary are very dynamic and offer excellent business opportunities.

Our mission is to help companies develop commercial relationships between Australia and Hungary. Hungary is a member of the European Union and centrally located with historical access to new markets in Central Europe and new emerging markets in Eastern Europe. Similarly Australia is a natural gateway between Europe and Australia and Asia with complete access to the Australian and Asian markets.

The HACC will represent small and medium businesses as well as large multinationals. With our experience in both countries' business cultures we bring a unique perspective to the table.

Governments focus mainly on multinationals which is understandable: when they setup operations they create a lot of jobs, increase personal income tax revenues and improve the country's tax base. The HACC believes the real wealth of any society is in small and medium sized businesses. They have the greatest potential for long term growth and any wealth they generate is owned nationally and not internationally. Our focus is on these small and medium sized companies who have the same needs as the multinationals but not the resources.

Globalisation is a reality, inexpensive transportation and communications have made it so; it is truly a world of business without borders. The whole world is now competing for the same capital. Cities everywhere are in competition with each other to attract multinational head offices. Companies are outsourcing to different countries for cost savings. To stay competitive countries as well as companies have to evaluate their strategies to ensure they remain competitive in the long run; they must be open to new trade and investment opportunities.

This is where our chamber can play a big role. We can represent any individual and company, find the information they need, help with market research and promotional activities. If these activities are of a personal interest, membership in the HACC has its own rewards. Sponsorship of the HACC offers greater exposure for companies, products and services along with all member privileges.

Location: 907 A Beaufort Street, Inglewood, Perth WA 6052

Phone: 08 93809840

Italian Chamber of Commerce and Industry in Australia (ICCI)

<http://www.icciaus.com.au> 

The Italian Chamber of Commerce is committed to promoting and extending business relations between Australia and Italy.

Since our beginnings in 1922, the Italian Chamber of Commerce has helped countless companies in both Italy and Australia succeed in business, has fostered a range of trade developments, and has helped relations between our two great countries grow.

The Chamber in Sydney is the oldest and largest Italian Chamber of Commerce in Australia. There are 76 Italian Chambers around the world, operating in 48 countries which creates a network of over 30,000 members, a global turnover of 75 million euros and over 2,500 employees. We are currently ranked number 1 in this network, and have been for the past three years.

Located in the heart of Sydney's CBD, the Chamber is at the forefront of business both in Australia and in Italy. We offer a wide range of services to members and non-members and assist in trade and investments in both directions, which can be personalised to suit your needs.

So whether you are an executive or an employee, a professional or an entrepreneur, if your business involves Italy or Australia in some way, the Italian Chamber of Commerce can help you.

Membership:

Sole traders or businesses with less than 5 employees; \$195

Corporate for businesses with more than 5 employees; \$395

Location: Level 2, 140 William Street, East Sydney NSW 2011

Phone: +61 (0)2 8354 0777

Fax: +61 (0)2 8354 0279

Irish-Australian Chamber of Commerce (IACC)

<https://www.irishchamber.com.au/>

The Irish Australian Chamber of Commerce is Australia's premier Irish Australian business organisation. We are a modern, vibrant and inclusive membership-based organisation that is committed to adding value and bringing opportunities to our members.

Our membership comprises a broad range of industry sectors and demographics across Australia. Recent initiatives include a Mentoring Program, networking and information events, hosting visiting Irish Government representatives, facilitation of transactions supporting export of Irish products to Australia and a number of exciting partnerships with new Irish Australian businesses.

Membership:

Individual; \$100

Business (for up to 5 nominated persons from the business) \$1,000

Corporate (for up to 15 nominated persons from the business) \$3,000

Location: Level One, 530 Little Collins Street Melbourne Victoria – 3000

Phone: 1300 513 633

Email: office@irishchamber.com.au